



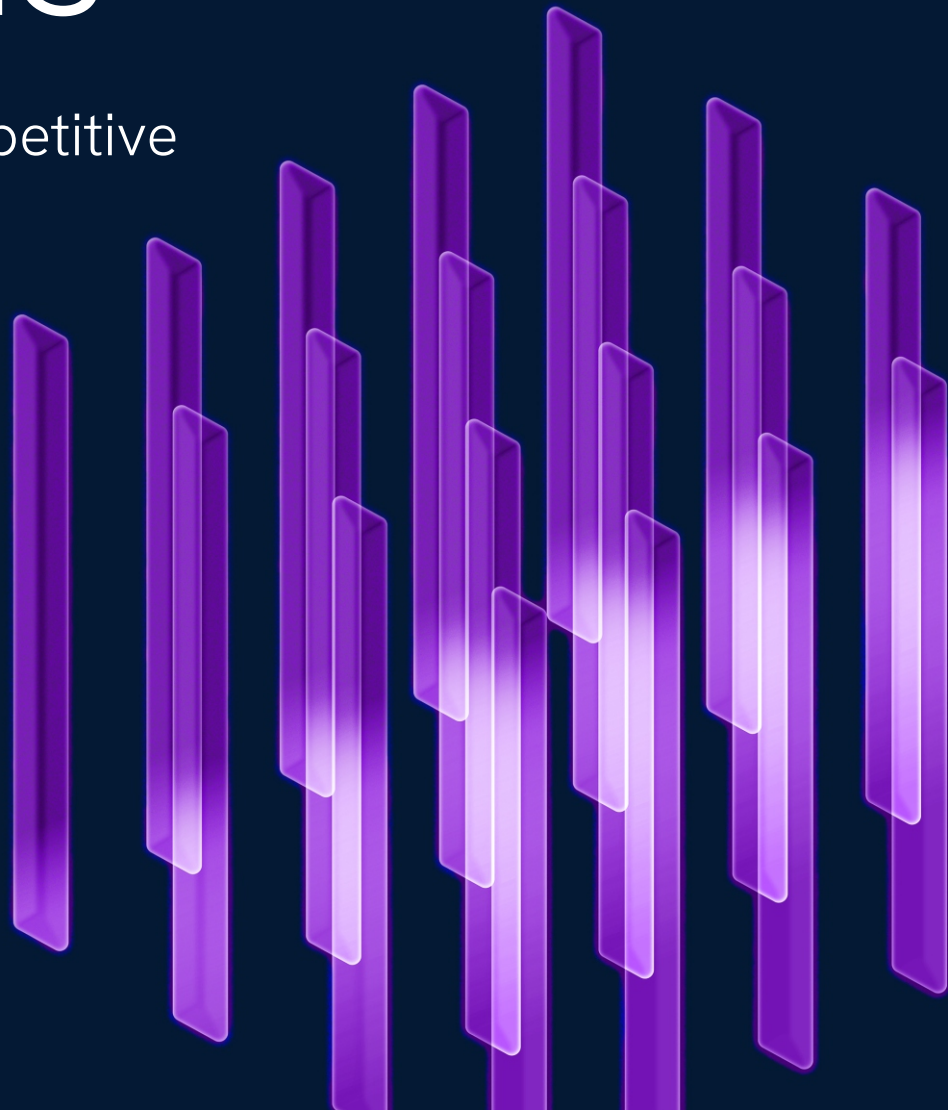
QCIF
Digital Research³

INDUSTRY

Partner with us

& boost your competitive
advantage

qcif.edu.au



Just-in-time access to highly skilled digital expertise and computing resources

Australia is increasingly relying on Small and Medium Enterprises (SMEs) to drive business R&D, but they face a key challenge: accessing the right digital skills and advanced technologies needed to thrive.

Even with funding, it's hard to know where to invest—AI, software engineering, bioinformatics, quantum computing? The wide range of options makes it difficult for most SMEs to build the ideal mix of capabilities in-house.

Australia's universities and research institutions hold world-class talent and cutting-edge technologies, yet much of this expertise remains out of reach for industry. Access is often limited by traditional partnership models that are slow to establish and burdened by administrative hurdles, low risk tolerance, and rigid structures—factors that don't align with the fast-moving, flexible nature of SMEs.

QCIF bridges this gap.

We connect SMEs with Australia's leading digital experts and infrastructure, on demand. Our flexible engagement models and technical capabilities make it easy for companies to access the right skills, when and where it's needed.

What if you could deploy subject experts with the agility to match your business priorities? With QCIF, you can.

About QCIF

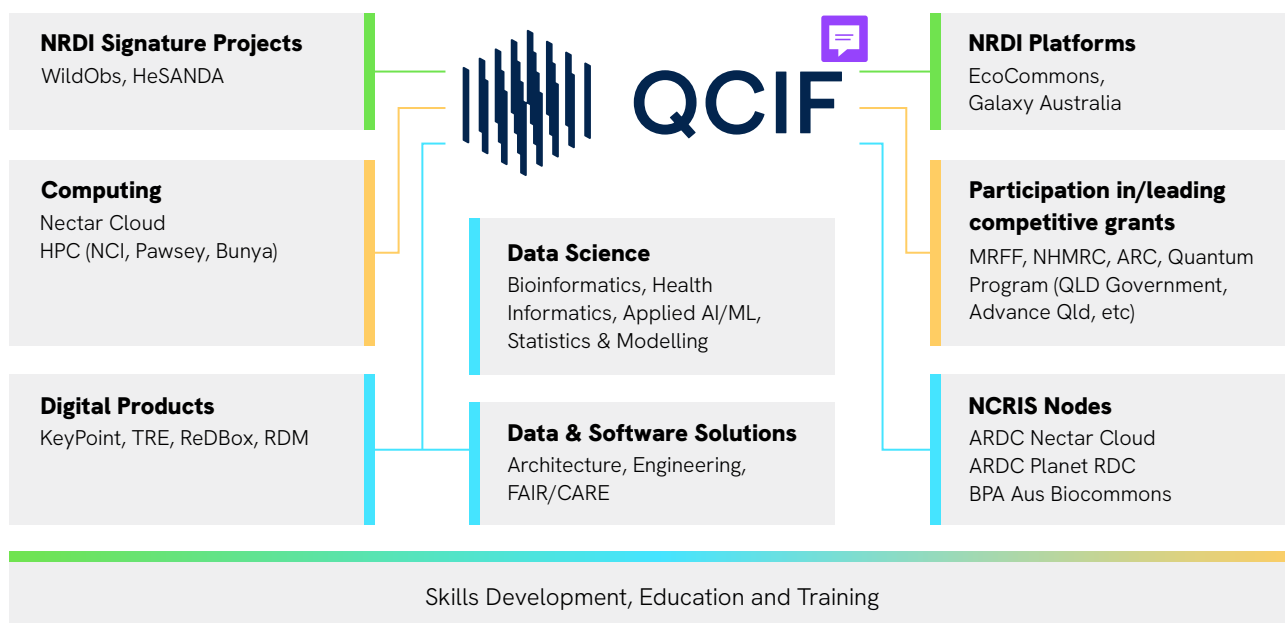
QCIF Ltd is a not-for-profit organisation dedicated to research excellence and catalysing innovation through cutting-edge data and digital infrastructure and enterprise solutions.

We are a trusted partner for industry, delivering fast, flexible, and innovative solutions. We connect industry partners with world-class research capabilities, transforming ideas into first-to-market products and services.

Whether it's deploying AI and machine learning models, harnessing insights from “big data” analytics, developing bespoke software, leveraging high-performance computing, or upskilling teams on rapidly evolving technologies, our team of data scientists, software engineers, and digital specialists have the expertise to accelerate innovation and boost competitive advantage.

Our model delivers exactly what growing businesses need: optimised access to cutting-edge capabilities, flexible engagement options, and the ability to scale expertise up or down as your needs evolve.

With QCIF, you get streamlined access to advanced digital research capabilities without the overhead of building them yourself.



Data Principles

CARE: Collective Benefit, Authority to Control, Responsibility, Ethics

FAIR: Findable, Accessible, Interoperable, Reusable

ARC: The Australian Research Council

ARDC: Australian Research Data Commons

BPA: Bioplatforms Australia

MRFF: The Medical Research Future Fund

NCI: National Computational Infrastructure

NHMRC: The National Health and Medical Research Council

TRE: Trusted Research Environment

Our Signature Projects and Products

QCIF plays a key role in shaping and supporting Australia's national research infrastructure. We contribute directly to major initiatives such as **HeSANDA** and **WildObs**, help transition projects to sustainable national platforms like **EcoCommons Australia**, and support the deployment and maintenance of infrastructure such as the **Nectar Cloud**.

Building on our successful partnerships with industry, government and academia, QCIF delivers unique expertise and skills across all sectors. Through collaborative projects, we work closely with SMEs to accelerate knowledge transfer, drive innovation, and deliver outcomes that meet real-world business needs.

We also have a strong track record in developing and commercialising data products.



KeyPoint – a Trusted Research Environment supporting secure handling of sensitive data.



ReDBox – an enterprise research data management solution, now adopted by over a dozen organisations across Australia and New Zealand.

Our Offerings

QCIF brings Australia's leading data and digital experts directly to your organisation. We

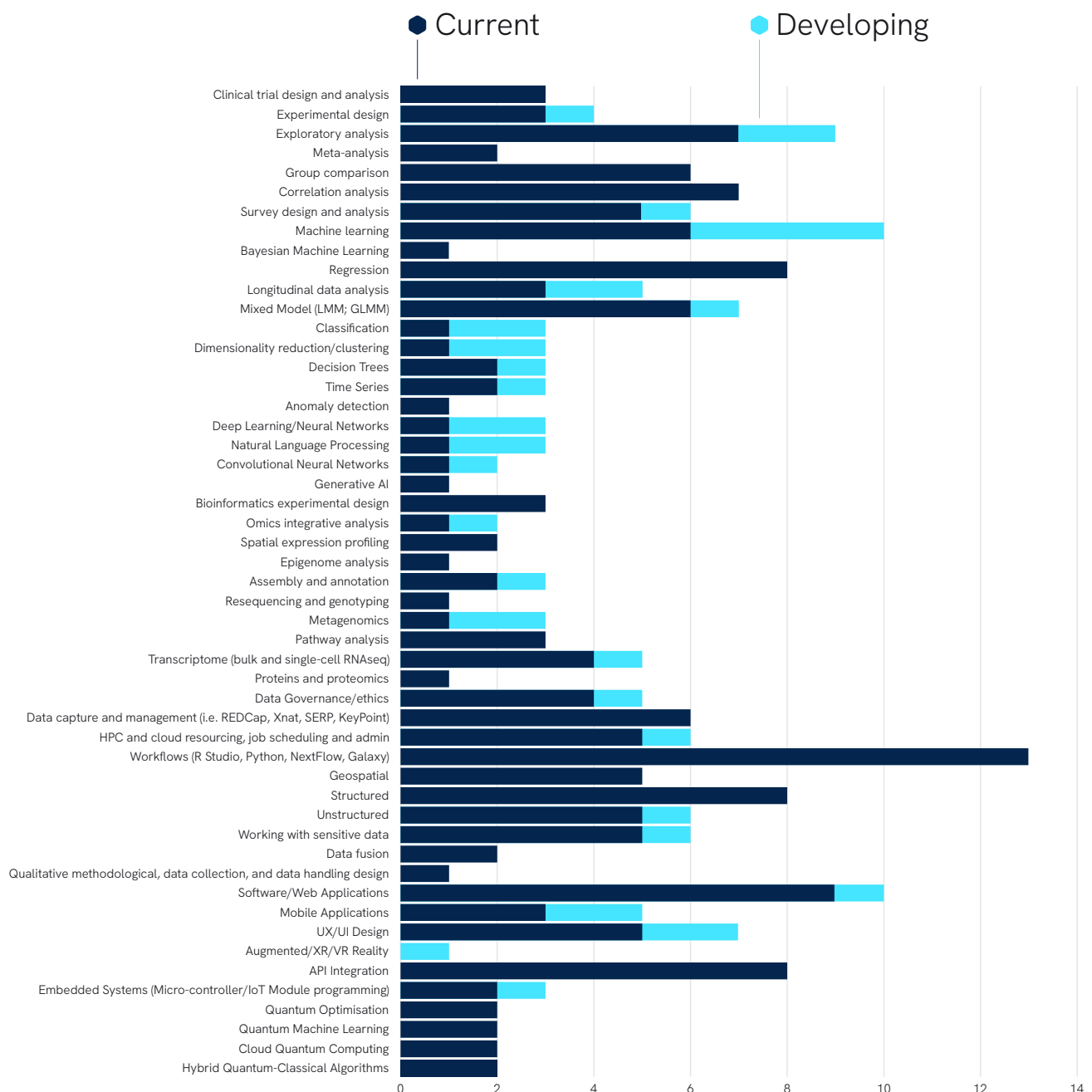


an:

- **Build Capability:** Upskill your team with targeted training in cutting-edge technologies and data science.
- **Solve Problems Faster:** Engage our expert consultants, data scientists, software engineers, and digital specialists to work on-site or remotely on your most pressing challenges.
- **Connect to Research:** Tap into Australia's research ecosystem through collaborative projects, knowledge transfer, and strategic partnerships and joint submissions to competitive public grants.

Our expertise

The QCIF team includes more than 40 specialists with expertise across cloud, high performance computing; data science, data curation and optimisation; sensitive data handling and deployment of trusted research environments; informatics; software development; statistics, modelling and simulation; IoT and systems integration, applied AI and machine learning; and quantum algorithms.



Pricing

QCIF uses a single salary reference cost of 1.0 FTE = \$295,875 per annum, excluding GST (2025 price). Actual hours available for direct project work is circa 30hrs per week (the balance for professional development and administration).

With this reference price, industry partners may utilise QCIF expertise through:

- Fractional embedding of staff between 0.2-0.6 FTE for an agreed period (minimum 2 months); or
- Number of days or hours based on an agreed Statement of Works at \$422 hourly or \$2,251 daily.
- Long term engagement pricing can be discounted.

Scope of Work

Example

Proposal: QCIF to assist a medical technology manufacturer to create forms for a clinical trial using ReDCap, a secure web application designed to build and manage online surveys and databases for research studies and operations.

The following table outlines the main tasks involved for the study using standard best practice approaches.

Reported HERDC (\$M)	Estimated time (Hours)
• Identify development requirements • Configure events	6 Hrs
• Develop new forms • Test new forms	36 Hrs
• Prepare test plan • Liaise with client and user/s to test projects	14 Hrs
• Prepare user documents	15 Hrs
Total	71 Hours = \$29,962

Rol Reporting

QCIF has a mature business intelligence ecosystem, featuring robust reporting in facilitating measurable metrics for Return on Investment (Rol) assessments by industry clients.

From rapid deployment of expert teams to targeted training and scalable digital solutions, QCIF enables businesses to innovate faster, make smarter decisions, and stay ahead of the curve.

In today's competitive landscape, the right expertise at the right time can make all the difference.

Connect with QCIF now and transform your biggest challenges into your greatest opportunities.

Members & Partners



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